Ain Dah Yung (Our Home) Center

St. Paul, Minnesota

Financial Statements Auditor's Report For the Years Ended December 31, 2018 and 2017



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Certified Public Accountants
7760 France Avenue S. Suite 940 Bloomington Minnesota 55435
952.831.0085 carpenterevert.com

Independent Auditor's Report

Board of Directors Ain Dah Yung (Our Home) Center St. Paul, Minnesota

We have audited the accompanying financial statements of Ain Dah Yung (Our Home) Center, which comprise the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities and changes in net assets, functional expense, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Ain Dah Yung (Our Home) Center as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Certified Public Accountants

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AIN DAH YUNG (OUR HOME) CENTER STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

	2018					2017					
	Without Donor		With Donor		_		Without Donor		r With Donor		_
	Restrictions	F	Restrictions		Total	Re	strictions	Re	strictions		Total
Support and Revenue:											
Contributions and Grants	\$ 323,692	\$	22,500	\$	346,192	\$	356,559	\$	105,000	\$	461,559
Government Grants	798,207		-		798,207		792,111		-		792,111
Capital Campaign	40,000		1,003,474		1,043,474		-		413,574		413,574
Program Service Fees	583,843		-		583,843		669,940		-		669,940
Special Events	16,314		-		16,314		20,081		-		20,081
Investment Income	(953)		-		(953)		1,694		-		1,694
Net Assets Released from Restrictions:											
Satisfaction of Program/Capital Restrictions	378,522		(378,522)		-		113,232		(113,232)		-
Satisfaction of Time Restrictions	105,000		(105,000)						-		
Total Support and Revenue	2,244,625		542,452		2,787,077		1,953,617		405,342		2,358,959
Expense:											
Program Services:											
Youth Programs:											
Emergency Shelter	583,432		-		583,432		599,189		-		599,189
Prevention/Intervention	235,998		-		235,998		244,286		-		244,286
Youth Lodge	377,570		-		377,570		390,505		-		390,505
Family Programs:											
Family Support Services	326,574		-		326,574		218,525		-		218,525
Counseling & Support	155,835		_		155,835		158,832		_		158,832
Total Program Services	1,679,409		-		1,679,409		1,611,337		-		1,611,337
Support Services:											
Management and General	244,038		-		244,038		176,674		-		176,674
Fundraising	283,841				283,841		233,866				233,866
Total Support Services	527,879		-		527,879		410,540		-		410,540
Total Expense	2,207,288		-		2,207,288		2,021,877		-		2,021,877
Change in Net Assets	37,337		542,452		579,789		(68,260)		405,342		337,082
Net Assets - Beginning of Year	817,020		430,275		1,247,295		885,280		24,933		910,213
Net Assets - End of Year	\$ 854,357	\$	972,727	\$	1,827,084	\$	817,020	\$	430,275	\$	1,247,295

The accompanying Notes to Financial Statements are an integral part of these statements.

AIN DAH YUNG (OUR HOME) CENTER STATEMENT OF FUNCTIONAL EXPENSE FOR THE YEAR ENDED DECEMBER 31, 2018 WITH COMPARATIVE TOTALS FOR 2017

2018 2017 **Program Services Support Services Family Programs** Youth Programs Family Total Total Total Total **Emergency** Prevention/ Youth Support Counseling **Program** Management Fund-Support Αll Αll Shelter Intervention Lodge Services & Support Services & General raising Services Services Services Ś \$ \$ \$ 1,035,744 \$ \$ \$ 1,267,477 **Salaries** 387,261 122,655 260,485 176,879 88,464 142,602 89,131 231,733 1,189,602 **Employee Benefits** 38,416 12,167 25,840 17,546 8,776 102,745 14,124 8,842 22,966 125,711 103,970 **Payroll Taxes** 38,145 12,082 25,658 17,423 8,714 102,022 13,986 8,779 22,765 124,787 120,371 463,822 311,983 277,464 1,517,975 **Total Personnel Expense** 146,904 211,848 105,954 1,240,511 170,712 106,752 1,413,943 Consulting/Professional Fees 6.000 35,774 30,719 72.493 4,302 139,319 176.319 143,621 216,114 **Client Services** 11,947 6,995 94,610 3,828 117,380 117,380 40,055 **Building Maintenance** 17,360 1,900 9,902 3,000 1,825 33,987 7,407 7,407 41,394 34,360 6,511 536 1,736 28,580 8,315 9,889 36,331 Food 6,236 13,561 1,574 38,469 **Recreation Costs** 9,093 12,231 5,666 26.990 _ 26.990 22.282 22,795 22,795 **Contract Fundraisers** 22,795 52,980 Utilities 7,639 1,900 6,297 912 912 17,660 4,321 4,321 21,981 18,814 Insurance 5,976 396 4,200 1,132 300 12,004 9,007 9,007 21,011 20,925 1,525 Dues, Licenses and Fees 4,906 2,127 8,558 9,855 9,855 18,413 11,701 360 11,719 15,529 Legal and Accounting 3,450 3,810 11,719 15,149 4,840 Telephone 804 4,029 2,200 591 12,464 2,883 2,883 15,347 15,898 Instructional/Other Supplies 12,735 12,735 12,735 10,476 **Fundraising Events** 12,667 12,667 12,667 29,962 _ _ **Transportation - Staff** 2,522 1,475 2,455 2,933 9,385 1,055 1,055 10,440 12,306 **Equipment Rental** 123 and Maintenance 2,539 1,061 556 536 4,692 4,980 5,103 9,795 17,960 _ Office Supplies 2,156 549 575 634 535 4,449 4,480 378 4,858 9,307 9,536 **Personal Supplies** 3,009 5,505 8,514 8,514 7,601 Printing 400 450 418 408 200 1,876 2,077 233 2,310 2,534 4,186 Development - Staff 991 1,334 100 2,425 1,037 1,037 3,462 6,272 750 1,888 3,509 Postage 110 350 216 1,426 1,888 3,314 29,796 11,067 6,202 6,202 Depreciation 6,203 59,470 59,470 62,964 244,038 \$ 2,207,288 \$ 2,021,877 Total 583,432 235,998 377,570 326,574 155,835 \$ 1,679,409 283,841 527,879

AIN DAH YUNG (OUR HOME) CENTER STATEMENT OF FUNCTIONAL EXPENSE FOR THE YEAR ENDED DECEMBER 31, 2017

Program Services Support Services

					Program	Serv	vices						Sup	port Services			
			Yout	th Programs			Family P	rogra	ams							_	
							Family			Total						Total	Total
	Е	mergency	Pr	evention/	Youth	9	Support	Co	ounseling	Program	M	lanagement		Fund-	:	Support	All
		Shelter	Int	tervention	Lodge	9	Services	&	Support	Services		& General		raising		Services	Services
Salaries	\$	382,314	\$	121,734	\$ 266,707	\$	161,521	\$	91,020	\$ 1,023,296	\$	110,146	\$	56,160	\$	166,306	\$ 1,189,602
Employee Benefits		33,605		10,700	23,444		14,214		8,010	89,973		9,061		4,936		13,997	103,970
Payroll Taxes		38,614		12,295	26,937		16,314		9,193	103,353		11,346		5,672		17,018	120,371
Total Personnel Expense		454,533		144,729	317,088		192,049		108,223	1,216,622		130,553		66,768		197,321	1,413,943
Consulting/Professional Fees		5,500		51,489	2,225		1,267		29,550	90,031		3,803		82,485		86,288	176,319
Client Services		25,796		2,436	3,225		997		7,601	40,055		-		-		-	40,055
Building Maintenance		15,182		750	15,525		2,059		-	33,516		844		-		844	34,360
Food		10,924		4,643	10,917		836		619	27,939		7,113		1,279		8,392	36,331
Recreation Costs		7,419		13,843	1,020		-		-	22,282		-		-		-	22,282
Contract Fundraisers		-		-	-		-		-	-		-		52,980		52,980	52,980
Utilities		6,901		2,034	4,903		956		2,132	16,926		1,888		-		1,888	18,814
Insurance		6,996		601	4,200		2,990		710	15,497		5,428		-		5,428	20,925
Dues, Licenses and Fees		3,071		-	2,163		911		-	6,145		5,556		-		5,556	11,701
Legal and Accounting		4,750		-	1,825		1,050		-	7,625		7,524		-		7,524	15,149
Telephone		4,800		804	4,222		1,375		1,480	12,681		3,217		-		3,217	15,898
Instructional/Other Supplies		-		10,476	-		-		-	10,476		-		-		-	10,476
Fundraising Events		-		-	-		-		-	-		-		29,962		29,962	29,962
Transportation - Staff		2,806		2,289	1,829		2,507		1,500	10,931		1,233		142		1,375	12,306
Equipment Rental																	
and Maintenance		7,229		259	2,311		3,203		-	13,002		4,958		-		4,958	17,960
Office Supplies		3,705		682	1,835		1,963		291	8,476		999		61		1,060	9,536
Personal Supplies		2,836		-	4,765		-		-	7,601		-		-		-	7,601
Printing		200		150	633		118		308	1,409		936		189		1,125	2,534
Development - Staff		2,401		2,744	402		-		-	5,547		725		-		725	6,272
Postage		850		154	350		42		216	1,612		1,897		-		1,897	3,509
Depreciation		33,290		6,203	 11,067		6,202		6,202	62,964		-		-			62,964
Total	\$	599,189	\$	244,286	\$ 390,505	\$	218,525	\$	158,832	\$ 1,611,337	\$	176,674	\$	233,866	\$	410,540	\$ 2,021,877

AIN DAH YUNG (OUR HOME) CENTER STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2018 AND 2017

	2018	2017
<u>ASSETS</u>		
Current Assets:		
Cash	\$ 615,728	\$ 217,123
Accounts Receivable	318,170	244,823
Investments	6,003	7,550
Grants and Pledges Receivable - Current	261,967	213,848
Prepaid Expenses	19,367	66,054
Total Current Assets	1,221,235	749,398
Grants and Pledges Receivable	135,000	90,000
Partnership Investment	140,000	-
Property and Equipment - Net	484,021	540,400
TOTAL ASSETS	\$ 1,980,256	\$ 1,379,798
<u>LIABILITIES AND NET ASSETS</u>		
Current Liabilities:		
Accounts Payable	\$ 33,029	\$ 16,243
Accrued Payroll Liabilities	57,643	53,760
Accrued Unemployment Expenses	15,000	15,000
Total Current Liabilities	105,672	85,003
Note Payable	47,500	47,500
Total Liabilities	153,172	132,503
Net Assets:		
Without Donor Restrictions:		
Board Designated	125,000	125,000
Undesignated	729,357	692,020
Total Without Donor Restrictions	854,357	817,020
With Donor Restrictions	972,727	430,275
Total Net Assets	1,827,084	1,247,295
TOTAL LIABILITIES AND NET ASSETS	\$ 1,980,256	\$ 1,379,798

AIN DAH YUNG (OUR HOME) CENTER STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2018 AND 2017

	 2018	2017
Increase (Decrease) in Cash		
Cash Flows from Operating Activities:		
Change in Net Assets	\$ 579,789	\$ 337,082
Total Adjustment	(38,093)	(350,264)
Net Cash Provided (Used) by Operating Activities:	541,696	(13,182)
Cash Flows from Investing Activities:		
Purchase of Property & Equipment	(3,091)	(14,820)
Cash Paid toward Partnership Investment	(140,000)	
Net Cash (Used) by Investing Activities:	(143,091)	(14,820)
Cash Flows from Financing Activities:		
None	 -	
Net Increase (Decrease) in Cash	398,605	(28,002)
Cash - Beginning of Year	217,123	245,125
Cash - End of Year	\$ 615,728	\$ 217,123
Supplemental Disclosure of Cash Flow Information		
Cash Paid For:		
Interest	\$ -	\$ 509

1. Summary of Significant Accounting Policies

Organizational Purpose

Since its inception, the Ain Dah Yung (Our Home) Center (the Organization) has provided a healing place within the community for American Indian youth and families to thrive in safety and wholeness. Although it originally concentrated on providing emergency shelter for runaway and homeless American Indian youth, the Organization currently provides a multitude of services intended to strengthen personal and community growth for youth and families in the region.

The Organization's programs are as follows:

Youth Programs:

<u>Emergency Shelter</u> – A culturally specific emergency shelter to American Indian youth who are homeless, runaway, in a family crisis, or involved with juvenile corrections. Services include: emergency and short-term shelter, crisis intervention, case systems advocacy, information and referrals, access to medical/dental care, counseling, case management and community education.

<u>Prevention/Intervention</u> – Ninijanisag (Our Children) is a multifaceted program focusing heavily on engagement and prevention – working to ground youth in Native culture while designed to combat chemical and commercial tobacco abuse, teen dating violence, gang relations, sex trafficking and other self-compromising behaviors among at-risk youth between ages of 8-17.

<u>Youth Lodge</u> – Beverley A. Benjamin Youth Lodge is a culturally grounded transitional living program available to youth between the ages of 16-21 that have no parental substitute or foster home to which they can safely go. This intervention program emphasizes training, education and employment goals and is designed to develop a support system to meet holistic needs of body, mind, and spirit. The Street Outreach program under youth lodge is a street-based support program to runaway or homeless youth unable or not wanting to enter a shelter. Case workers provide information on safe housing, basic needs resources and health related issues. They also provide health and personal care supplies, food and access to transportation.

Family Programs:

<u>Family Support Services</u> – These services are designed to keep American Indian families together and strong by providing the knowledge, skills and resources they need to provide a safe, stable environment for their children.

<u>Family Preservation and Reunification</u> — Oyate Nawajin "Stand With the People" is a family advocacy program that uses traditional American Indian traditions and an asset based approach that builds on the strengths of families and was established in response to the disproportionate placement of American Indian children outside the home. We provide family preservation and reunification services that combines self-help, professional intervention, and cultural reinforcement in order to strengthen families experiencing a process of family reunification and/or stressful parenting situations.

1. Summary of Significant Accounting Policies (continued)

Organizational Purpose (continued)

<u>Indian Child Welfare Legal Advocacy/Compliance (ICWLAC) Project</u> - Created to enforce local compliance with the federal Indian Child Welfare Act (ICWA). The Organization's ICWLAC Project provides court monitoring on cases involving American Indian children, legal representation to American Indian families (through a collaboration with SMRLS), and education/outreach to identify systemic problems and strategize on solutions regarding ICWA compliance.

<u>Counseling & Support</u> – Ramsey County Children's Mental Health Case Management provides support, case management and assistance in coordinating resources for families with children who have mental health needs.

Fund Accounting

In order to observe the limitation and restrictions placed on resources available to the Organization, the accounts are maintained in accordance with the principles of fund accounting. This is the procedure whereby resources are classified for accounting and reporting purposes into net asset groupings established according to their nature and restrictions. A description of the groupings is as follows:

<u>Net Assets without Donor Restrictions</u> – Net assets which are not restricted by donor-imposed stipulations. These net assets include both board designated and undesignated amounts. Property and equipment is reported as net assets without donor restrictions.

<u>Net Assets with Donor Restrictions</u> – The part of net assets of the Organization resulting from contributions and other inflows of assets whose use is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions pursuant to those stipulations.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

Accounts Receivable and Doubtful Accounts

Receivables are recorded at amounts billed and are generally due when billed. Amounts outstanding for more than 30 days are considered delinquent. Accounts receivable are generally uncollateralized and the Organization does not charge interest on accounts receivable balances. The Organization reviews accounts receivable balances on a periodic basis and writes off delinquent receivables when they are considered uncollectible. No allowance for doubtful accounts has been provided as accounts receivable are considered collectable.

1. <u>Summary of Significant Accounting Policies (continued)</u>

Promises-To-Give (Grants and Pledges Receivable)

Unconditional promises-to-give are recognized in the period the promises are made. Conditional promises-to-give are recognized when the conditions on which they depend are substantially met, that is, when the conditional promise becomes unconditional.

Investments

The Organization carries its investments at market value.

Property and Equipment

All major expenditures for land, buildings, improvements and equipment are capitalized at cost. Property and equipment that was purchased or appraised at a value greater than \$3,000 is capitalized. Property and equipment are stated at the fair value at the date of donation in case of donated assets. Depreciation is provided through the use of the straight-line method, over an estimated useful life.

Contributions

Contributions are recorded when received and recognized as support in the period received. If donor-imposed restrictions accompany the contribution, the amount is recorded as net assets with donor restrictions until the donor-imposed restrictions expire or are fulfilled. Net assets with donor restrictions are reclassified to net assets without donor restrictions in the period donor-imposed restrictions expire or are fulfilled, and are reported in the Statements of Activities under the Support and Revenue Category – Net Assets Released from Restrictions.

Government Grants and Contracts

Government grants and contract funds are recorded as revenue when earned. Revenue is earned when eligible expenditures, as defined in each grant or contract, are made. Funds received but not yet earned are shown as refundable advances. Expenditures under government contracts are subject to review by the granting authority. To the extent, if any, that such a review reduces expenditures allowable under these contracts, the Organization will record such disallowance at the time the final assessment is made.

Unemployment Cost

The Organization has elected to self insure its unemployment cost by reimbursing the State of MN for any unemployment benefits paid to its former employees.

1. Summary of Significant Accounting Policies (continued)

Functional Allocation of Expense

Salaries and related expenses are allocated on job descriptions and the best estimates of management. Expenses related to a specific program or supporting service are charged directly to that program or service. Expenses, other than salaries and related expenses, which are not directly identifiable by program or supporting service are allocated based on the best estimates of management.

Income Tax

The Organization has a tax-exempt status under Section 501(c)(3) of the Internal Revenue Code and has adopted *Accounting for Uncertainty in Income Taxes*, ASC 740-10. The Organization's policy is to evaluate uncertain tax positions, at least annually, for the potential for income tax exposure from unrelated business income or from loss of nonprofit status. The Organization continues to operate consistent with its original exemption application and each year takes the necessary actions to maintain its exempt status. It has been classified as an organization that is not a private foundation under the Internal Revenue Code and charitable contributions by donors are tax deductible. In compliance with its exempt status, the Organization annually files a Return of Organization Exempt From Income Tax (Form 990).

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Reclassifications

Certain amounts in prior year financial statements have been reclassified to conform with the presentation in the current year financial statements.

New Accounting Pronouncement

On August 18, 2016, FASB issued ASU 2016-14, Not-for-Profit Entities (Topic 958) – *Presentation of Financial Statements of Not-for-Profit Entities*. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. The Organization has adjusted the presentation of these statements accordingly. The ASU has been applied retrospectively for the periods ended December 31, 2018 and 2017, as required.

1. Summary of Significant Accounting Policies (continued)

Subsequent Events

The Organization has evaluated the effect that subsequent events would have on the financial statements through May 20, 2019, which is the date financial statements were available to be issued.

2. Significant Concentrations of Credit Risk

The Organization provides services within the Twin Cities area. The amounts due for services provided are from individuals, or their third-party payors, substantially all of whom are local residents. In addition, grants and contributions receivable are from local residents, governments or institutions.

At December 31, 2018, the Organization held funds at a local financial institution in excess of federally insured limits.

3. Grants and Pledges Receivable

The balances of grants and pledges receivable are due as follows:

	Decembe	December 31,					
Due in the Year Ending December 31,	2018	2017					
2018	\$ - \$	213,848					
2019	261,967	30,000					
2020	105,000	30,000					
2021	30,000	30,000					
Total Grants and Pledges Receivable	396,967	303,848					
Less Current Portion	<u>261,967</u>	213,848					
Non-current Portion	\$ 135,000 \$	90,000					

All grants and pledges receivable are considered collectable.

4. Investments

The Organization held the following investments as of:

	December 31,							
	 2018				20	17		
	 Cost	<u>Fa</u>	ir Value		Cost	Fa	ir Value	
Marketable Equity Securities	\$ 2,950	\$	6,003	\$	2,950	\$	7,550	

The Organization carries its partnership interest in the ADYC Supportive Housing Limited Partnership at cost. At December 31, 2018, the amount carried as a long-term asset was \$140,000. This investment is tested annually for impairment.

5. <u>Property and Equipment</u>

The Organization owned the following as of:	Decem	Estimated	
	2018	2017	<u>Useful Lives</u>
Land	\$ 68,000	\$ 68,000	
Buildings	368,564	368,564	30 years
Improvements	830,091	830,091	30 years
Furniture and Equipment	149,780	146,689	2-10 years
Vehicles	61,247	61,247	3-5 years
	1,477,682	1,474,591	
Less Accumulated Depreciation	993,661	934,191	
	\$ 484,02 <u>1</u>	\$ 540,400	

Depreciation expense of \$59,470 and \$62,964 was recorded for the years ended December 31, 2018 and 2017, respectively.

6. <u>Line-of-Credit</u>

A revolving line-of-credit agreement with Western Bank renewable up to September 26, 2019, permits borrowings of up to \$125,000, bearing interest equal to 6.5% rate secured by real property. As of December 31, 2018 and 2017, there were no amounts outstanding.

7. Notes Payable

The breakdown of deferred loans and notes payable are as follows:

	December 31,			
	<u> </u>	2018		2017
Deferred, non-interest bearing loan with Family Housing Fund. No interest or monthly payments on this loan. Matures April 2027. Secured by property.	\$	23,750	\$	23,750
Deferred, non-interest bearing loan with Housing and Redevelopment Authority of the City of St. Paul. No interest of monthly payments on this loan. Matures April 2027.				
Secured by property.		23,750		23,750
		47,500		47,500
Less Portion Due Within One (1) Year		-	_	
Long-term Portion	<u>\$</u>	<u>47,500</u>	\$	47,500

7. Notes Payable (continued)

Principal payments required are as follows:

Due in the Year Ending December 31,	
2019	\$ -
2020	-
2021	-
2022	-
2023	-
2024 and beyond	 47,500
Total	\$ 47,500

8. Board-Designated Net Assets

The Board of Directors has made the following designation of net assets without donor restrictions as of:

		Decem	ber 3	31,
		2018		2017
Board Designated Reserve	<u>\$</u>	125,000	\$	125,000

9. <u>Net Assets with Donor Restrictions</u>

Net assets with donor restrictions consisted of amounts for the following as of:

	<u>De</u>	December 31,			
	2018	2017			
Capital Campaign	\$ 972,7	27 \$ 325,275			
Future Years Operations		<u>105,000</u>			
	<u>\$ 972,7</u>	<u>\$ 430,275</u>			

10. Major Sources of Support and Revenue

Major sources of support and revenue were as follows as of:

	December 31,			
	2018			2017
State of Minnesota – Department of Human Services	\$	239,091	\$	303,588
US Department of Health and Human Services		133,325		106,473
Minnesota Department of Health		101,465		104,505

11. <u>In-kind Contributions</u>

The Organization values in-kind contributions at fair market value at date of donation. In-kind contributions were as follows as of:

	Decem	ber 31,	
	2018	2017	
Capital Campaign Consultant Fees	<u>\$ 40,000</u>	<u>\$</u> -	

12. Liquidity and Availability

The following represents the Organization's financial assets at December 31, 2018:

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Cash Investments Accounts Receivable Grants and Pledges Receivable Total Financial Assets	\$ 615,728 6,003 320,777 394,359 \$ 1,336,867
Less assets not available to be used within one year: Board-Designated Net Assets Net Assets with Donor Restrictions Total assets not available to be used within one year	125,000 <u>972,727</u> <u>1,097,727</u>
Financial assets available for general expenditures within one year	<u>\$ 239,140</u>

The Organization maintains a \$125,000 line-of-credit that can be utilized to aid in liquidity.

The Board has designated \$125,000 as an operating reserve. This designated amount has been excluded from the assets available for general expenditures within one year, but could be made available if necessary with a resolution from the Board.

13. Fair Value

The Organization adopted Financial Accounting Standards Board Accounting Standards Codification Topic 820 Fair Value Measurements and Disclosures ("ASC 820"). In accordance with ASC 820, "fair value" is defined as the price that an organization would receive upon selling an investment in an orderly transaction to an independent buyer in the principal or most advantageous market for the investment. Various inputs are used in determining the value of investments. ASC 820 established a three-tier hierarchy of inputs to establish a classification of fair value measurements for disclosure purposes. The three-tier hierarchy of inputs is summarized in the three broad levels listed below:

- Level 1 Quoted prices in active markets for identical investments.
- Level 2 Other significant observable inputs (including quoted prices for similar investments, interest rates, prepayment speeds, credit risk, etc.)
- Level 3 Significant unobservable inputs.

The following is a summary of the inputs used to determine the fair value of the investments at December 31, 2018:

	<u>Level 1</u>		Level 2		<u>Level 3</u>		Total	
Marketable Equity Securities	\$	6,003	\$		\$		\$	6,003

The following is a summary of the inputs used to determine the fair value of the investments at December 31, 2017:

	Level 1		Level 2		<u>Level 3</u>		Total	
Marketable Equity Securities	\$	7,550	\$		\$		\$	7,550

14. Cash Flow Operating Adjustments

Adjustments to reconcile Change in Net Assets to Net Cash (Used) by Operating Activities were as follows as of:

	December 31,				
		2018	2017		
Depreciation	\$	59,470	\$	62,964	
Forgiveness of Notes Payable		-		(6,750)	
Unrealized (Gain) Loss on Investments		1,547		(1,359)	
Grants and Pledges Receivable		(45,000)		(90,000)	
Increases (Decreases) in Current Liabilities:					
Accounts Payable		16,786		(5,346)	
Accrued Payroll Liabilities		3,883		7,008	
Refundable Advances		-		(22,453)	
Decreases (Increases) in Current Assets:					
Grants and Pledges Receivable		(48,119)		(213,848)	
Accounts Receivable		(73,347)		(36,692)	
Prepaid Expenses		46,687		(43,788)	
Total Adjustments	\$	(38,093)	\$	(350,264)	